



Introducing SAP Business One: Your Path to Business Excellence

Public

**Are you a growing, small or mid-sized business
looking to streamline your operations, enhance
efficiency, and unlock your true potential?**

**Here's why SAP Business One is the ultimate
choice for businesses like yours**

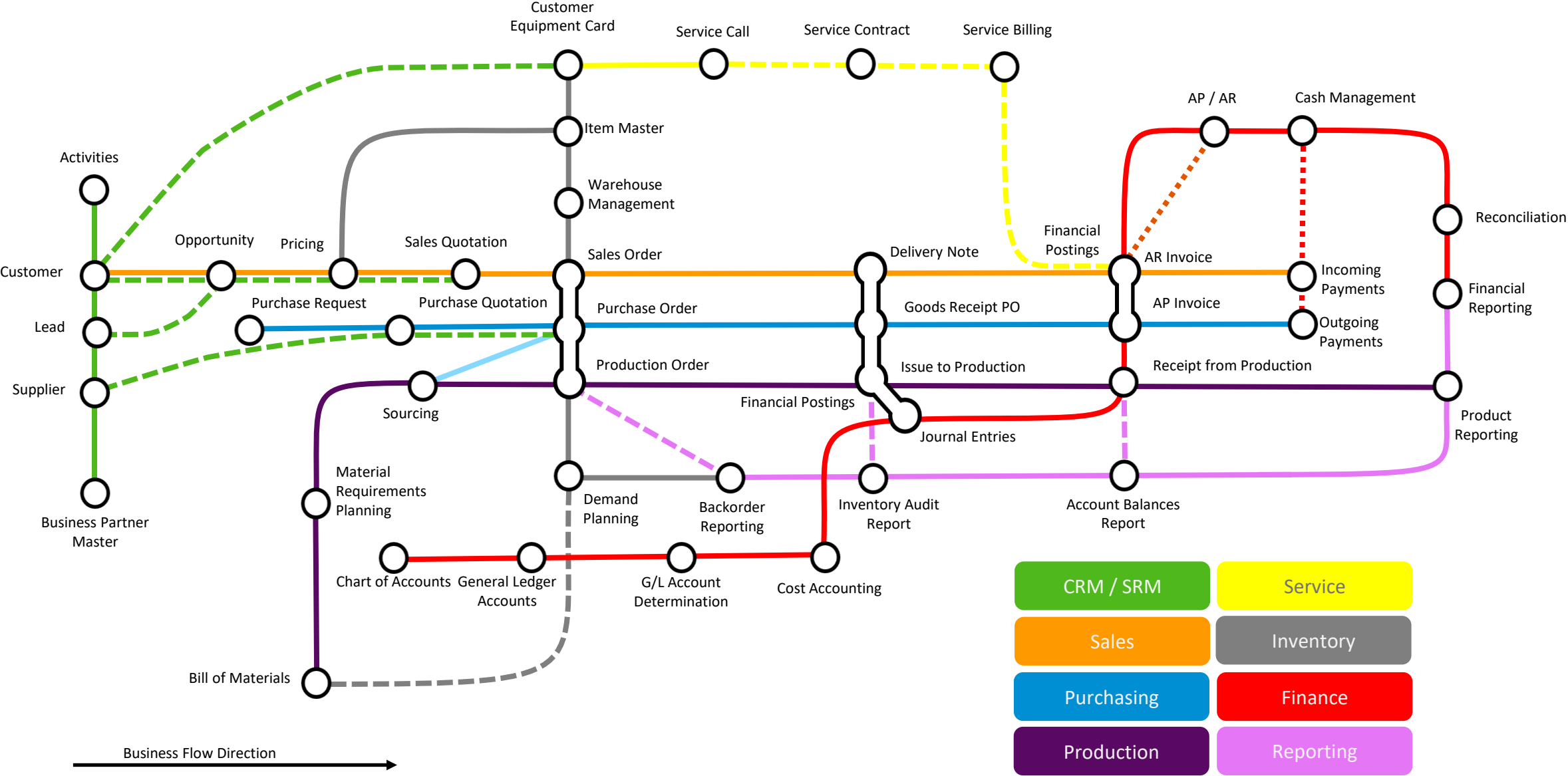


Tailored for SMBs

1

- SAP Business One is specifically crafted to meet **your** unique needs of a small and mid-sized businesses. Cost friendly, quick implementation and easy to run.
- It offers a **powerful set of tools that cover all aspects of your operations**, from finance and accounting to sales, inventory management, and beyond.

SAP Business One Process Metro Map



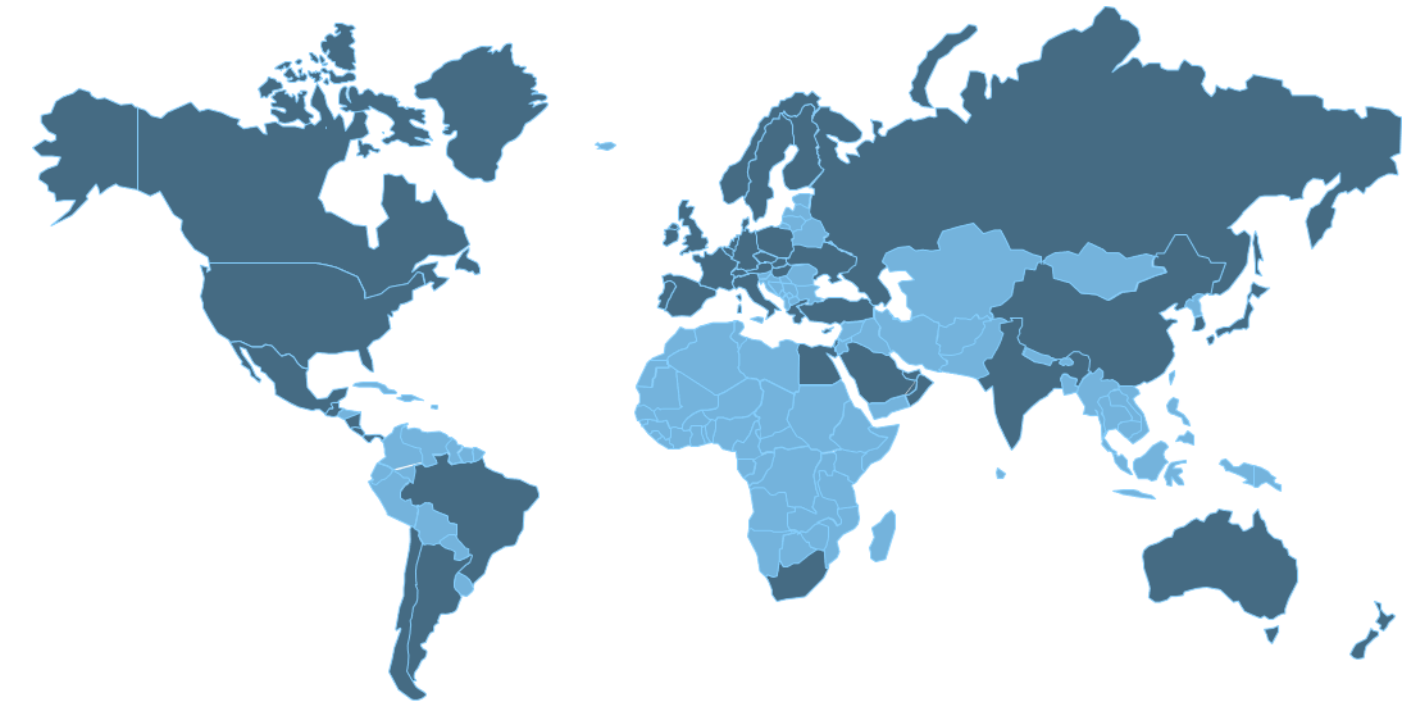
SAP Business One is Used in More than 170 Countries

Master the challenge of globalization in your business

Current localizations (50)			
Argentina	Finland	Mexico	Slovakia
Australia	France	Netherlands	South Africa
Austria	Germany	New Zealand	South Korea
Belgium	Greece	Norway	Spain
Brazil	Guatemala	Oman	Sweden
Canada	Hong Kong, China	Panama	Switzerland
Chile	Hungary	Poland	Turkey
China	India	Portugal	Ukraine
Costa Rica	Ireland	Puerto Rico	United Arab Emirates
Cyprus	Israel	Qatar	United Kingdom
Czech Republic	Italy	Russia	United States
Denmark	Japan	Saudi Arabia	
Egypt	Lebanon	Singapore	

Countries making use of localizations

Customers in more than 120 countries use localization of other countries, own customization, or partner solution.



Current system languages (28):*

Arabic, Chinese (simplified/traditional), Czech, Danish, Dutch, English (UK/U.S.), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish, and Ukrainian

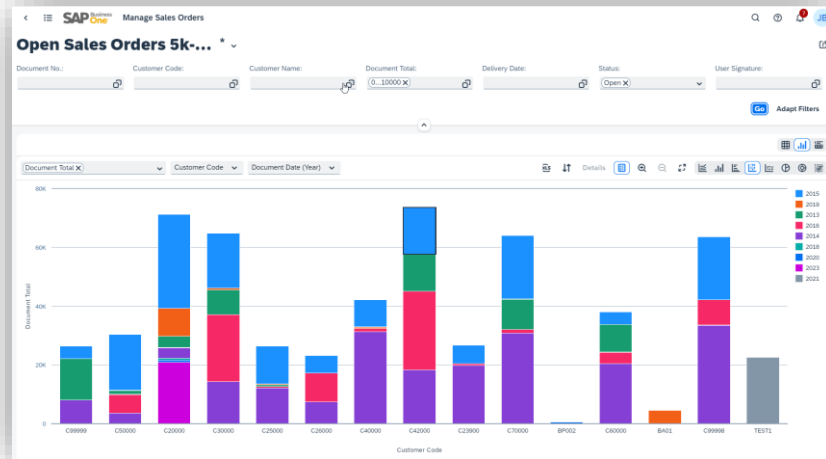
*Convenient option to make additional languages available is using a partner solution (for some countries bundled with functional add-ons) or to define customer-specific UI terms using the custom language tool as detailed in SAP Note [1757764](#).

Real-Time Insights

2

- In today's fast-paced business landscape, having timely and accurate information is crucial. SAP Business One empowers you with real-time insights into every aspect of your business.
- From sales trends and inventory levels to customer behavior and financial performance, you'll have **the data you need to make informed decisions quickly.**
- Harness the power of data-driven decision-making.

SAP Business One, Web Client Analytics



Streamline Business Processes with Analytics

- SAP Business One Web Client Analytics empowers the user in a simple approachable way
- Comprehensive off-the-shelf business process modelling
- Enables the user to simply build screens to fill most missing Micro Business Process steps

SAP Business One, Web Client Analytics

Powerful analytics at the tip of your fingers

List View: Object-Centered Analytics

Sophisticated filtering and visualization capabilities for deriving and presenting the data you need in every object list view

General Overview: Gather Multiple Data Sources

Design cards based on any List View, analytical chart, User-Defined Objects and Tables, or User-Defined Query, showing the data you need from various aspects

User-Defined Queries (UDQs)

Manage, create, edit and preview UDQs; Presented as standard List View and can be leveraged as a data source for cards on General Overview

Linked Views: Contextual Analytics

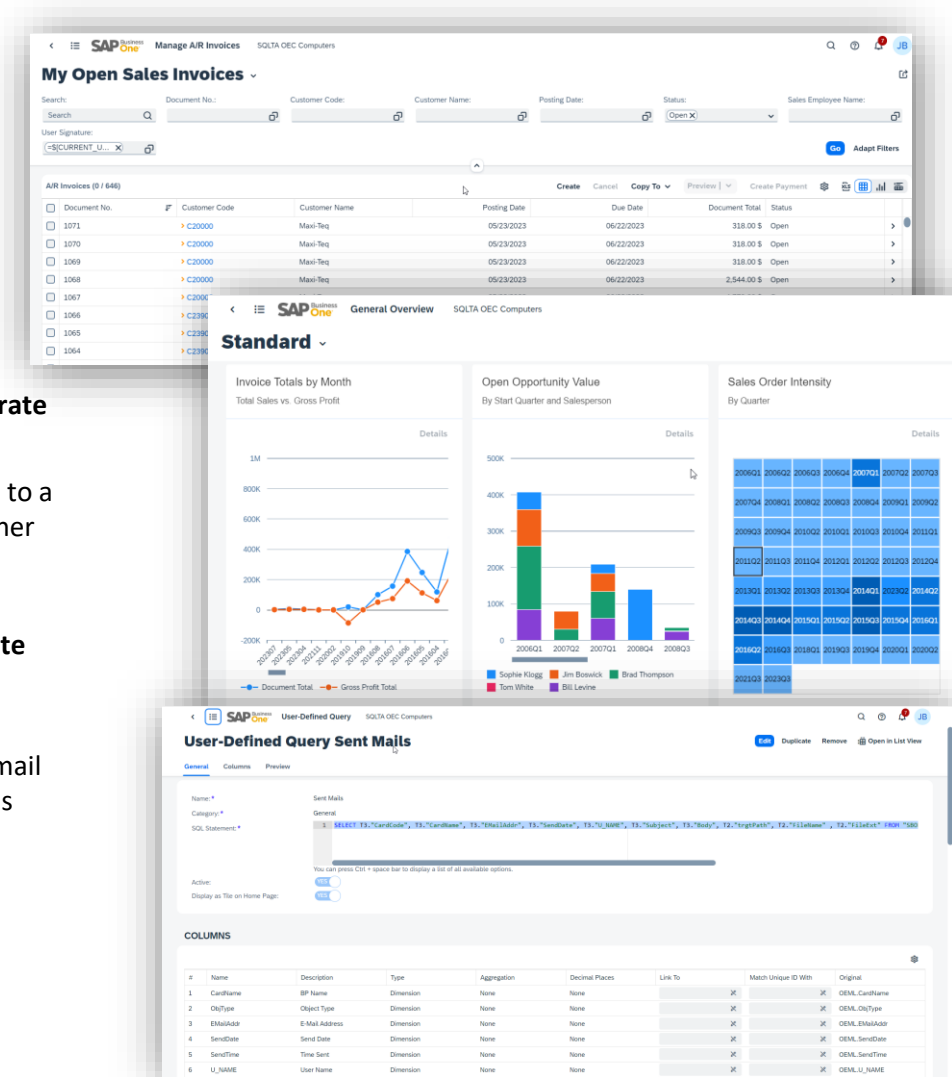
Assign any view, General Overview, or UDQ to any object to derive record-specific data

Export & Import Views: Collaborate Across Companies

Export selected views (and links) to a file that can be imported into other company databases

Share by E-mail: Collaborate Between Users

Embed a direct link to any view, General Overview, or UDQ in e-mail body and send to your colleagues



Streamlined Processes

3

- Say goodbye to manual tasks and redundant workflows. **SAP Business One automates and streamlines your core processes**, eliminating inefficiencies and improving productivity.
- From automating purchase orders and invoicing to optimizing inventory levels and tracking deliveries, you'll experience newfound operational efficiency, reduced errors, and ultimately, happier customers.

Intelligent Automation for SAP Business One

The **SAP Build Process Automation** solution helps you maintain your edge, and the **AI services** free up your employees from repetitive and error-prone tasks.

Embedded business cases:

Intelligent invoice scanning **including templates**

- Business partners creation **and update** based on business card scanning

Side-by-side business cases:

- 7 automation best-practice templates (incl. product return request automation workflow)



OpenSAP



RPA Store



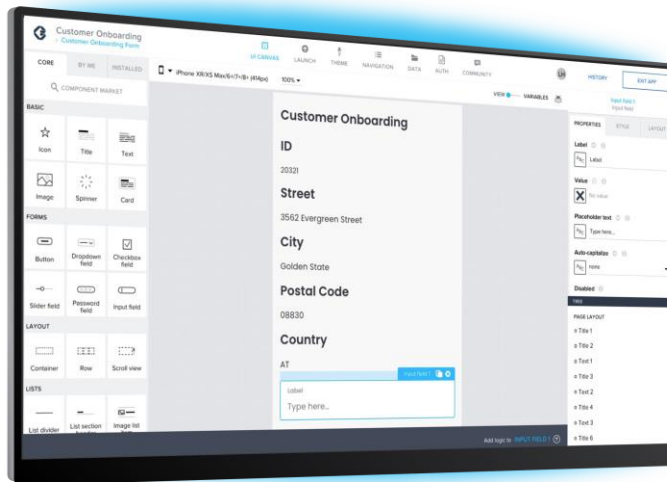
SAP Help



SAP Build

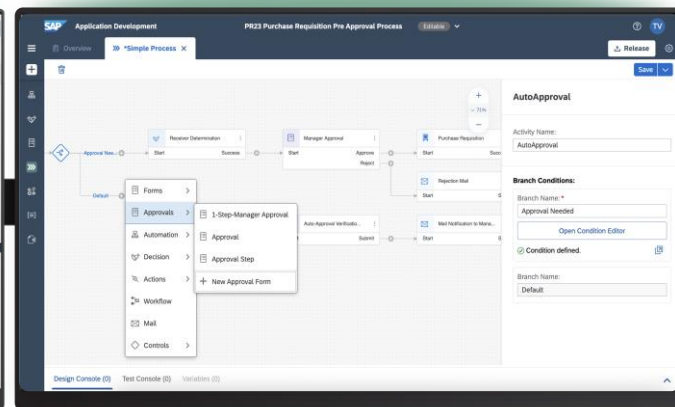
Create enterprise apps, automate processes, design business sites with drag-and-drop simplicity

Compose apps



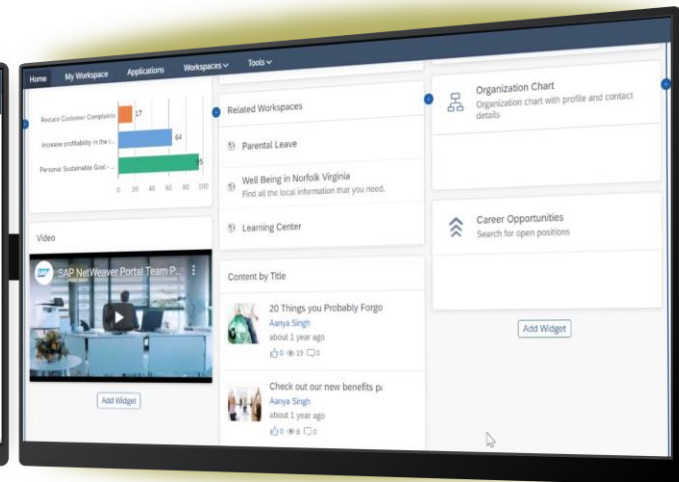
SAP Build Apps

Automate processes



SAP Build Process Automation

Design business sites



SAP Build Work Zone

Build Visually
Integrate Seamlessly
Collaborate Securely

SAP Business Technology Platform

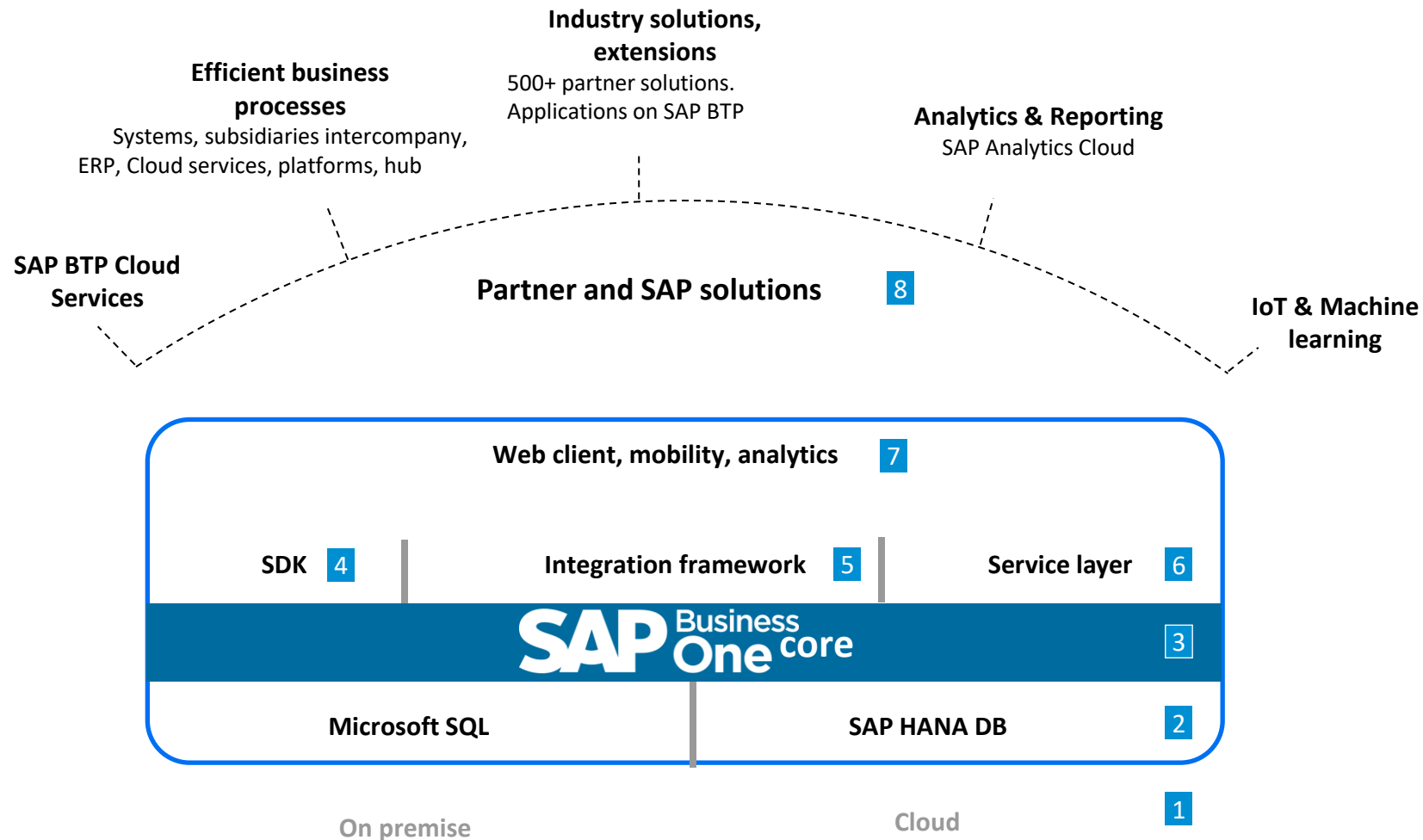
Scalable and Flexible

4

- SAP Business One grows with your business. Whether you're adding new users, expanding to new markets, or introducing additional functionalities, **the system effortlessly adapts to your evolving needs.**
- With SAP Business One, you have the flexibility to customize the solution to fit your unique business processes, ensuring that you always have the right tools at your fingertips.

SAP Business One solution stack

Lifecycle management 9



Cost 9

- Low cost of ownership and efficient support

Usability 7

- Web-client
- Modern frontend and analytics

Comprehensive Business Scope

- All standard business processes covered
- Extends the solution scope based on extensibility layer
- Robust integration and collaboration relying on Service Layer and SDK
- Basic application programming interfaces (APIs)

State-of-the-art Technology

- Runs on in-memory technology
- Interface for SAP HANA and Microsoft SQL applications
- Full deployment flexibility

Enhanced Customer Experience

5

- With a 360-degree view of your customers, **you can provide personalized experiences, anticipate their needs, and exceed their expectations.**
- From managing sales opportunities and tracking service requests to analyzing customer interactions, SAP Business One empowers you to optimize customer loyalty and grow your business.

SAP Business One, Web Client: The Advantages of All Worlds

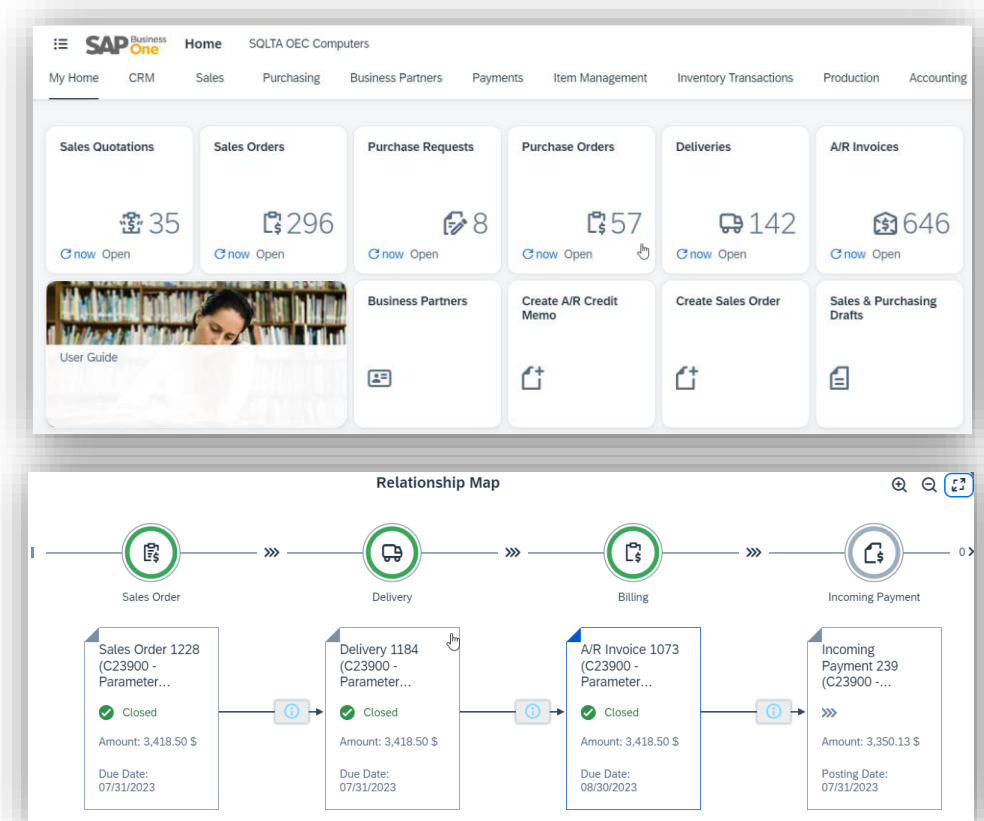
SAP Business One, Web client offers the core business logic and processes with new user experience concept based on SAP Fiori.

Business processes coverage

- Sales and purchasing documents
- CRM, service, and time sheet
- Payments and journal entries
- Items and business partners master data
- Inventory documents and bill of material
- Document drafts and approval process
- Sophisticated analytics capabilities

Integration and extensibility

- Microsoft 365 One Drive Export (Excel, Word)
- Collaboration using Microsoft Teams
- E-mail using Outlook 365
- Basic extensibility
- SAP Companion (Web assistant) adoption



Industry-Leading Ecosystem Network

6

- SAP has a vast ecosystem of certified partners who are experts in implementing and supporting SAP Business One.
- **These partners understand the challenges faced by small and mid-sized businesses** and have the expertise to tailor the solution to your specific requirements.
- They'll guide you through the entire implementation process, provide training and support, and make sure you get the maximum value out of your investment.

SAP's Best-Selling ERP Solution by Number of Customers



Used by **77,000+** customers
with **1.2+** million users

360+ large enterprises running
SAP Business One in **7,000+**
subsidiaries

~300 partners
with **500+** solutions

Implemented by more than
850 partners worldwide

Available as **50** country
localizations and in
28 languages

SAP Business One used in
>170 countries

Get started on Your Journey to Success with SAP Business One. Today!

[Learn more: SAP Business One Enablement One Pager](#)



Thank you.

Contact information:

SAP Cyprus Ltd | Office 101 | Ifigenias 92, Strovolos 2003, Cyprus

Telephone: 22378777

Fax: 22379990

